

To Our Valued Members of the Midstate Chamber:

We recognize how valuable your time is ... so we are introducing an "abbreviated" newsletter with catchy headlines and you can click on hyperlinks below for more details on the items ... event flyers are still included so be sure to scroll through the entire newsletter so you don't miss out on anything!



FEBRUARY NOTES FROM PRESIDENT MOORE:



Séan W. Moore

The Midstate Chamber's 2019 Regional Legislative Action Agenda was approved by the Chamber Board on January 9, 2019. You can download your copy by here https://www.midstatechamber.com/Customer-Content/www/CMS/files/FINAL_2019Midstate_Chamber-2019_Legislative_Agenda_FINAL.pdf and also to encourage you to share this with our legislators. I'd like to thank the Government and Business Development Committee for their great work.

FYI: The Chamber's 2019 Leadership Academy of Meriden & Wallingford has just kicked off in February with 12 participants. We had a fabulous first session and I look forward to the rest of the journey through April 2019! We will continue to keep you updated on the progress of the class members.

On behalf of the staff, the Board of Directors and the entire membership of the Chamber, I'd like to ask you all to take a moment and remember *Flora D. Shorr* who died peacefully on Sunday, January 20, 2019. Ms. Shorr was the wife of Sanford S. Shorr who was the Executive Director of the Chamber for over 29 years. We will all remember her and miss her quick wit and instantaneous responses! May we all live to 94 years of age! <https://jferryfh.com/book-of-memories/3702002/Shorr-Flora/service-details.php>



Mrs. Flora Shorr

SAVE THE DATE OF APRIL 11, 2019 as we continue to prepare for the **2019 Chamber Annual Dinner, Meeting and Silent Auction** at the Aqua Turf Club. NOW is the time to nominate a fellow Chamber members and community persons for our Annual Awards. Please visit <https://www.midstatechamber.com/calendar/2019annualdinner/> for your application to make your nomination. Apps are due back to the Chamber by February 15, 2019!

We are getting a great amount of interest for the **2019 Daffodil Festival Business Expo tent**...we're running a little bit ahead of last year! The 41st Annual Daffodil Festival, which runs on April 27th and 28th, 2019, draws over 50,000 visitors on Daffodil weekend. It's the best way in central CT to connect with MANY prospects in a single weekend. Visit <https://www.midstatechamber.com/calendar/2019expo/> for details and an application to exhibit.

FYI: And please **SAVE THE DATE** for our **32nd Annual Golf Tournament, the Ray Parmentier Memorial**, on June 5, 2019 at Hunter's Golf Course on Westfield Ave. in Meriden. Arrival is at 10:30 and shotgun start at Noon...followed by an AMAZING dinner, a brief awards program and the FAMOUS RAFFLE with tons of donations from our Chamber members and beyond. More details will follow but for now get your three other players to complete your foursome and **SAVE THE DATE!**

INSIDE:

Chairman's Chamber Minute (on page 2)
Calendar of Events
Member Updates
NEW Members
Member RENEWALS

Check Out ALL Flyers Inside Including:

BAH at EANE: 2/13
EXPO at 4/27-28
Daffodil Fest: Exhibit with the Chamber!
Education Awards

..and LOTS More

Did
You
Know?



Members in good standing, their employees & dependents may apply for education awards ... applications are NOW available!
Deadline is 2/25/19

Click **HERE** for to get applications!

CHAIRMAN'S CHAMBER MINUTE



Nate Bottone

Love is in the air!!!

What I **love** most about our Chamber is how welcoming we are to new and existing members. We had an amazing January at the Midstate Chamber of Commerce, starting with the HOLA Holiday Party at the Silver City Sports Bar & Grill at Four Points by Sheraton Meriden and ending with a Ribbon Cutting at the new Show Love Sports Bar in downtown Meriden.

Even more exciting news was the turn out for our first Pop Up Meet and Greet. If you missed it don't worry, there will be more to come. From that event alone we were able to sign up 5 new members. Sean, Rosanne and the volunteers have been working hard to get the word out and it's paying off. We signed up multiple members last month and we are getting closer to the goal of 600 by the Annual Dinner on April 11th.

So, my challenge for you this month is to show the Midstate Chamber some love. How you ask? There are so many ways!! Head to a BAH or a BBH, share our posts on your social media, refer your network of businesses to the Chamber, bring a non member to an event or volunteer on a committee.

With much appreciation - Nathaniel Bottone



<https://www.instagram.com/midstatechamberofcommerce/>



Midstate Chamber of Commerce



@MidstateCoC



Midstate Chamber of Commerce

Questions? Here's How to Reach Us...

This issue of Chamber News is a member service of the Midstate Chamber of Commerce, Inc. with offices located at 546 South Broad St., 2C, Meriden, CT 06450. You can also visit us on line at www.midstatechamber.com. Ph: 203.235.7901 Fx: 203.686.0172 info@midstatechamber.com. We welcome Chamber member and community news, events and other articles of interest from our diverse membership base. *The Midstate Chamber of Commerce serves its member businesses in Meriden, Wallingford, Southington, Berlin, Cheshire and Middletown, Connecticut. We invite all businesses to join with us and become members of our chamber.*



For all of your needs visit our members at www.midstatechamber.com

REGISTER NOW FOR BEST BOOTH PLACEMENT



In partnership with
the 41st Annual
Daffodil Festival



April 27th & 28th

**This is THE VENUE to
PROMOTE your Business**



**THE LARGEST SPRING
SHOWCASE
of Area Businesses in Central CT!**



Hubbard Park | West Main Street, Meriden, CT

Sponsorship & Vendor Info

**Why our Members exhibit and ...
keep coming back each year!**

**Sell Products & Services | To Make Valuable Connections
Gain Maximum Exposure | Increase Market Share and Visibility
To HAVE SOME FUN!!!**

**Expo Title Sponsorships
\$2,975 Early Bird Rate**

Includes COMPANY NAME on Expo Tent!

- ⊗ Promotion STARTS NOW – press release with “Naming of 2019 expo tent”
- ⊗ Banner at Entrance of EXPO tent & Logo on Continuous Slideshow at Chamber Booth
- ⊗ Double Prime Exhibitor Booth for 2 days – Electricity included!
- ⊗ Company Name/Logo on all materials such as press releases, e-minders, Expo newsletter flyers, and Chamber website special event page (40,000 unique visits to the website on average/month), & vendor maps at event
- ⊗ Prime Sponsor Signage (18x24)
- ⊗ One Year Premier Web Ad (chamber home page or internal pages)
- ⊗ Three E-minders sent to 1,700 with your special message through year

Presenting Sponsorships - \$1,975 Early Bird Rate

- ⊗ Double Prime Location Exhibitor Booth with or without electricity for 2 days
- ⊗ Name Inclusion on promotional materials
- ⊗ Company Name/Logo on all materials such as press releases, e-minders, Expo newsletter flyers, and Chamber website special event page
- ⊗ Company banner displayed inside the tent in a key location
- ⊗ Prime Sponsor Signage (18x24)
- ⊗ One Year Top Banner Ad on chamber website (\$550 value)

**Prime Location Sponsors
From \$895 Early Bird Rate**

Prime Location Exhibitor Booths are located near the entrances and at the ends of aisles for 2 days. Prime Location Sponsors also receive a single prime space, Prime Sponsor 18 x 24 signage, and recognition on the Chamber's website.

**All Other Vendors – 1 or 2 Days
From \$350 Early Bird Rate**

Lots of exposure *inside a climate controlled tent!* Perimeter locations have access to electricity. All locations provide our vendors with excellent visibility and traffic.

We are pleased to accommodate special displays such as vehicles, tractors, hot tubs, motorcycles, and more **INSIDE** the tent! Call us to learn more.

2019 EXPO Hours of Operation

- Setup on Friday – 2:30 p.m. to 6:30 p.m.
- Exhibit Saturday - 10 a.m. to 6 p.m.
Festival activities continue until 9:30 p.m.
- Exhibit Sunday - 10 a.m. to 5 p.m.

This Expo is produced by: The Midstate Chamber of Commerce, Inc.
546 So. Broad St., Suite 2C, Meriden, CT 06450
Ph: 203.235.7901 / Fx 203.686.0172

info@midstatechamber.com www.midstatechamber.com

and

The Meriden Daffodil Committee dba Festivals in Meriden, Inc.
producers of the 41st Annual Daffodil Festival!

Call 203.235.7901 to REGISTER NOW
Share & Be Part of the Festivities



*This year's EXPO
 theme is ...
 "at the beach"*



*In Partnership With: The 41st Annual Daffodil
 Festival in Meriden's Hubbard Park*



**Saturday, April 27th
 and
 Sunday, April 28th**

Exhibiting Company Information: Please print

clearly

Name of Presenting Company				Contact Person
Mailing Address				
City	St	Zip	E-mail Address	
Phone	Fax	Exact Wording for Booth Signage		
1. Please read and complete this application and returned to the Midstate Chamber of Commerce with your minimum non-refundable deposit of \$350.00 to reserve your space. 2. To participate, payment in FULL must be received <u>by April 15, 2019.</u>				

Choose your Option Below

MEMBER RATES

NON-MEMBER RATES**

<input type="checkbox"/> Title Sponsor(s) * — See trifold for package features	\$3,975 <i>*BEST VALUE*</i>	
<input type="checkbox"/> Presenting Sponsor(s) * — See trifold for package features	\$2,775	
<input type="checkbox"/> Saturday & Sunday "Perimeter Prime Booth" *	\$1,195	\$1,295
<input type="checkbox"/> Saturday & Sunday Exhibitor Booth *	\$ 995	\$1,095
<input type="checkbox"/> Saturday Only Exhibitor Booth (10:00 a.m.—6:00 p.m.)	\$ 595	\$ 795
<input type="checkbox"/> Sunday Only Exhibitor Booth (10:00 a.m.—5:00 p.m.)	\$ 350	\$ 495

Electricity is \$35.00 for each 15 amp circuit. Please plan accordingly and bring any extension cords and power strips you may need.
Electricity is available at Perimeter locations only. Please indicate here the equipment requiring electricity: # of Outlet(s) x \$35 = _____

TOTAL Amount Due including Exhibitor Booth & Electricity \$ _____

* All Saturday exhibitors can take advantage of a leisurely set-up on Friday afternoon **from 2:30 p.m. to 6:30 p.m.**
 This will allow exhibitors to set up during normal working hours, go home and get rested and come back on Saturday ready to greet the crowds!
 Non-Member Rates will INCLUDE a one year enrollment with the Midstate Chamber of Commerce for added promotion through the year
NEW in 2019: BEACH THEME! Decorate Your Booth in a beach theme and festival attendees will vote on their favorites!

Yes **No** **We will be setting up on Friday Afternoon**

Regular Daffodil Festival EXPO Hours: Saturday—10 a.m. to 6 p.m. (Daffodil Festival closes at 9 p.m.) and Sunday—10 a.m. to 5 p.m.

All booths will be 8' (Deep) x 10' (Wide) with: 3' High Flameproof Draped Side Rails, 6' Skirted Display Table, 8' High Flameproof Back Wall Drape, 2 chairs, Exhibitor ID Signage. Please indicate what you will be exhibiting at your space:

Presenting: _____

Please return this reservation form with your payment or deposit to: **The Midstate Chamber of Commerce, Inc.**
 546 So. Broad St., Suite 2C, Meriden, CT 06450 info@midstatechamber.com 203-235-7901 / fax 203-686-0172 www.midstatechamber.com

ACCEPTANCE: I agree to abide by all guidelines, specification, rules and regulations governing the Midstate Chamber of Commerce and to the terms and conditions of payment. All cancellations must be in writing by April 1, 2019. All initial deposits are non-refundable. Please sign below.

Signature: _____	Title _____	Date _____
Printed Name of Signer _____	Company Name _____	
<input type="checkbox"/> Bill us <input type="checkbox"/> Credit Card (AX, Disc., VISA, MC) # _____		
Exp. Date: _____	Zip Code of Card _____	Card Verification # _____

Visit www.midstatechamber.com or www.daffodilfest.com for more details about the 2019 Festival!

CLICK FLYER to REGISTER NOW



You're Invited...



**GRAND
OPENING**

The central graphic features a black crown with a red ribbon draped across it, held by a pair of scissors. Below the crown are decorative flourishes. The words 'GRAND OPENING' are written in a large, bold, serif font, underlined.

The Midstate Chamber of Commerce and the Employers Association of the Northeast invite you to come out and check out EANE's new location at 300 Church St., Yalesville, CT! EANE provides Human Resource training, support, and so much more! This event is a special "combo" of both Business After Hours and a Ribbon Cutting Celebration. Wallingford's own Mayor William Dickinson will be doing us the honor of cutting our ribbon promptly at 5:00 PM. We look forward to a great evening of mingling with you, members of the Midstate Chamber's Board of Directors and members of both organizations.



**Wednesday, February 13th
5:00 - 7:00 pm
at
300 Church St., Yalesville, CT**

Ribbon Cutting at 5:00 pm followed by a reception with mingling and refreshments

For more information or to R.S.V.P., Please Call the Chamber at 203-235-7901 or email us at info@midstatechamber.com

This Business After Hours event is in association with the Midstate Chamber of Commerce to showcase the sponsoring member, and to offer both, members and members-to-be, the opportunity to network and enjoy a wonderful evening. Interested in showcasing your business? Call us to book a date in 2019!



CLICK & Download Application NOW

Attention!

**DEADLINE TO
RETURN
APPLICATIONS
FEB 25, 2019**



Did you know that because this company is a member of the Midstate Chamber of Commerce...

YOU AND YOUR DEPENDENTS ARE ELIGIBLE TO APPLY FOR OUR EDUCATION

AWARDS? YES! We give out **SEVERAL \$1,000 awards** each year.

Midstate Chamber's Board of Directors would like to remind you that the "Meriden Only" residency requirement has changed...for the Sanford S. Shorr, Young Business Leaders and HOLA Education Awards, **applications are OPEN to employees and dependents of all Chamber members in good standing, regardless of city or town of residence.**

Visit www.midstatechamber.com – Resources - Community Services – Sanford Shorr Education Award Program





Join in "26 years" of celebrating the
United Way NFL Players' Weekend!!
Friday, March 8th and Saturday, March 9th

ADAMS FAMILY FOUNDATION

Friday - Silent/Live Auction Night
Dinner Buffet 6 - 10 p.m.

Zandri's Stillwood Inn, 1074 South Colony Rd., Wallingford

Mingle with over 20 NFL players from the Buccaneers, Eagles, Patriots, Ravens & Redskins!
 Purchase some great NFL memorabilia, enjoy delicious food & have fun!
GREAT NEWS! EARLY BIRD DISCOUNT IS EXTENDED THROUGH MARCH 8TH
DON'T MISS OUT! \$70 PER TICKET

Exclusive Youth Clinic Sponsor



Saturday - Youth Clinic, Noon - 3 p.m.

Worthington Johnson Athletic Center, Choate Rosemary Hall, Wallingford
 Youth between the ages of 8-14 years can spend the afternoon with NFL players
 \$50 per youth / spaces limited - pre-registration mandatory

Saturday - "Bowl-with-the-Pros", 6 - 9:30 p.m.

Colony Lanes, 980 North Colony Rd., Wallingford (NOTE: New Location)
 Celebrity or NFL player on each sponsored lane / \$750 each

Contact the United Way of Meriden and Wallingford 203-235-4403 or www.unitedwaymw.org

Thanks to our Sponsors



The Montano Family





New Haven

Looking to start your own business?

Want to grow, or reposition, or gain financing for your existing business?

SCORE New Haven can help – AT NO CHARGE!



SCORE's "Mentors to America's Small Business" are the best source of free and confidential small business advice to help you build your business from idea to start-up to success.

Since 1964, SCORE has helped more than 10 million aspiring entrepreneurs. Each year, SCORE provides small business mentoring and workshops to more than 375,000 new and growing small businesses. More than 10,000 business experts volunteer as mentors in 300 chapters serving local communities with entrepreneur education.

Make an appointment today to meet with a mentor who will help you take your business ideas to new heights by calling the Midstate Chamber of Commerce (203-235-7901) or the SCORE New Haven office (203-865-7645). Or, visit the SCORE website: www.newhaven.score.org for online business advice.

It's FREE, it's CONFIDENTIAL, and we WILL help you grow your business!



Call for an appointment and start growing your business today!

Midstate Chamber of Commerce: 203-235-7901

SCORE New Haven: 203-865-7645

SCORE New Haven
110 Washington Avenue
North Haven, CT 06470

www.newhaven.score.org

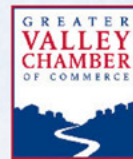


#SOUNDUP



4TH ANNUAL MULTI-CHAMBER NETWORKING EVENT

WEDNESDAY, MARCH 20 | 7PM



COME OUT FOR A FUN NIGHT OF NETWORKING AND HOCKEY!

Join members from chamber of commerce's across the state at 5:30pm for an evening of networking and stay to watch the Sound Tigers take on the Toronto Marlies at 7pm at the Webster Bank Arena!

Entry price is \$30 per person.

Each entry includes networking, Sound Tigers game ticket, appetizers, and one drink ticket.

Registration must be completed by Tuesday March 19th on any participating chamber of commerce website.

No Day of Game Orders. Tickets are subject to availability.

For any further questions, please contact Sean Allison at the Sound Tigers at 203-345-4829 or Sean.Allison@harboryardse.com.

Community CPR Class

WHAT: American Heart Association Heartsaver Adult/Child CPR/AED course

WHEN: Tuesday, Feb. 19, 2019, 5-8pm **OR**
Friday, Feb. 22, 2019, 9am - 12pm

WHERE: Meriden Dept. of Health and Human Services, 165 Miller Street, 2nd Floor

REGISTER: Course is open to Meriden residents over the age of 16. Cost is \$25 and includes certification (upon successful completion of the course), course book, and keychain mask. Pre-registration is required and is first come, first serve. Cash or check accepted. Call 203-630-4221 for information. See back of this flyer for the registration form.

Hosted by the Meriden Department of Health and Human Services



Fund-Raiser



Franciscan Life Center
Franciscan Home Care and Hospice Care

Casa di Roma

103 Main Street, South Meriden
(203) 235-0905

Wednesday, February 20, 2019
11:00 a.m. to 9:00 p.m.



**20 % of All Orders
Benefit Both Programs
Take Out or Eat In**

flecenter.org • franciscanhc.org



CPR Classes for Meriden Youth!

WHAT: American Heart Association Heartsaver Adult/Child CPR/AED course

WHEN: February 26, 2019, from 5:30-7:30pm
March 19, 2019, from 5:30-7:30pm
April 15, 2019, from 9:00 —11:15am

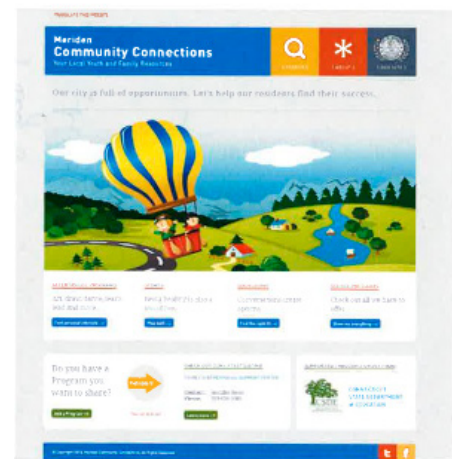
WHERE: Meriden Department of Health and Human Services, 165 Miller Street,
2nd floor—Teen Conference Room

WHO: For Meriden youth in grades 7–12

MORE INFO: The cost of the course is \$10 and a donation of 5 healthy non-perishable canned goods per class. Items will be donated to a local food pantry. Attend class and get your \$10 back. The course is taught by a certified instructor. Everyone gets a course book, face shield key chain, and an electronic 2-year certificate (upon passing the class!). Students will need to provide a valid email for their certificate.

REGISTER: Important! Fill out the registration form (see back of this flyer) and send your \$10 in as soon as possible. We accept cash or check. You are not registered until we receive your payment. Class size is limited and is first come, first serve! Call 203-630-4221 with questions.

Sponsored by Meriden Department of Health and Human Services
Youth Services Office



Meriden Community Connections

www.meridencommunityconnection.org

A new website from the Meriden Department of Health and Human Services for youth, family, and senior resources. This will replace our paper directories.

Add your agency and programs – for free!

Questions? Suggestions for search categories? Call Lea Crown, Director of Health and Human Services, at 203-630-4221 or email lcrown@meridenct.gov



NEW MEMBERS!

We are delighted to introduce our new members - the lifeblood of our organization and the reason we exist. Please welcome them by visiting their website, sending them an email or stopping by to introduce yourself. The personal touch will help our chamber continue to grow and thrive as we continue on our goal to reach 650 members in the coming months! A membership application is enclosed - **SHARE** it with a friend ... don't keep us a secret!

Coalition on Housing & Homelessness: 100 River-view Center, Suite 230, Middletown, CT 06457. 860-346-8695. Ann Faust is our primary contact. The Coalition strives to end homelessness in Meriden, Wallingford & Middlesex County by increasing stable & affordable housing, ensuring households are able to secure shelter, & by increasing civic engagement to address housing issues in our region.

FillerUP, Inc.: 410 Parker Ave. South, Meriden, CT 06450. Joseph Vollano is the primary contact: 203-805-2520.

Fuss & O'Neill, Inc.: 146 Hartford Rd. Manchester, CT 06040-5992. Our primary contact is Carlos Texidor. Full-service consulting firm specializing in engineering, planning and scientific studies. Serving both public and private sector clients for more than 90 years, we provide solutions that maximize value and address our clients' long term needs.

Steven Iovanna, Architect, 43 Linsley Avenue, Meriden, CT 06451. (860) 258-1720 or email steven.iovanna@mbakerintl.com to discuss your next project!

Meriden Eye Care, LLC - 516 Broad Street, Suite 13, Meriden, CT 06450; 203-237-2020. Dr. Luiza Youssefi provides full service eye and vision care including eye emergencies as well as scheduled appointments.

Show Love Sports Bar, 575 North Colony Street, Meriden, CT 06450; 203-237-0293 owner Ms. Felicia McKoy. Our bartenders are friendly, efficient, and knowledgeable. We offer an excellent bar and food menu. Our atmosphere is energetic & welcoming.

SHARE the Membership Application with a friend in business.

It's on the last page of this newsletter.

Chamber Membership = Community Pride

MEMBER RENEWALS...

We **recognize and thank** our members who have joined or renewed their investment in the Midstate Chamber within the last month.

Visit www.midstatechamber.com for the most up-to-date listing of members in good standing!

- AC Exterminating Co., LLC
- Accel International
- ACORD, Inc.
- Aeroswiss
- Alderman Motor Co.
- All Pro Electrical Services LLC
- American Eagle Financial Credit Union
- ASG Information Technologies
- Banana Brazil
- Brothers Pool
- Castle Craig Players
- Celebrity Nurses Homecare
- Connecticut Baptist Homes
- Connecticut Junior Republic
- CT Department of Rehabilitation Services
- V. Czapiga & Son
- East Side Veterinary Clinic, LLC
- Ferazzoli Imports of New England
- Higher Movement, LLC
- Huxley's Bookmark Cafe
- Il Monticello Restaurant
- Indian Springs Golf Course
- Ion Insurance Corporation
- James T. Kay Co., Inc.
- Lido's Restaurant
- Luchs Consulting Engineers, LLC / DeCarlo
- City of Meriden
- Meriden Daffodil Festival
- Meriden Farmers Market
- Meriden Humane Society
- Mirion Technologies
- Moran's Television & Appliance, LLC
- Loretta Edson Parisi
- Attorney Jon Patrucco
- Walter F. Plummer
- Prentis Printing Solutions, Inc
- Robert's Chrysler, Inc.
- Seniors Have Dreams Too, Inc.
- Silver City Sound & Video Productions
- Spanish Community of Wallingford
- Stempien Funeral Home, Inc.
- Thompson Chocolate LLC
- Triple Springs Spring Water Co.
- UA Local 777 JATC
- United Way of Meriden & Wallingford
- Web Solutions, Inc..
- Westfield Care and Rehab Center
- Westmount Management, Inc.
- YAC Industries



UPCOMING FEBRUARY EVENTS:

Mark your calendars, iPhones, Droids, etc. with these event dates. **M** = Chamber or Business event; **C** = Community event. More details and RSVP information for these events may be found on www.midstatechamber.com! Chamber event RSVP line: 203.235.7901

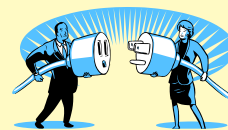


This QR code in the upper right corner also brings you right out to our business and community calendars.

This is a SHORT LIST of some of our KEY events – for MORE business and community events including Chamber Committee meetings - details & updates visit www.midstatechamber.com/Calendar

COMMITTEE CONNECTION

A LOT of work happens at the committee level here at the Midstate Chamber. We do encourage your involvement and that of your employees on **any** committee! ALL committee meeting dates and times are listed on the Midstate Chamber's website. Come on out and sit in on a meeting to try it - you will like it: the experience, sharing your knowledge, the connections you will make and more!



Your participation helps YOU, helps YOUR BUSINESS and helps OUR CHAMBER!
Questions? Call us at: 203.235.7901

- C** Fri, Feb 8 | 6:30 pm: PNA Friday Night Feast with AJ's Oasis held at Polish National Alliance, Prince St. Wlfd.
- C** Sat, Feb 9 | 10:00 am: S.W.E.E.T. Potato Society Health & Wellness Expo at Holiday Inn & Suites, New London
- C** Sun, Feb 10 | 12:00 pm: The "I Love My Library" Dinner" at Violi's held at Violi's Restaurant
- M** Tue, Feb 12 | 8:30 am: Government and Business Development Committee at Chamber Board Room
- M** Wed, Feb 13 | 3:30 pm: Chamber Board of Directors Meeting held at EANE - Employers Association of the NorthEast
- M** Wed, Feb 13 | 5:00 pm: Business After Hours & Ribbon Cutting Showcasing Employers Assoc. of the NorthEast held at EANE, 300 Church Street, Yalesville - see flyer - all are invited to the celebration!
- M** Thu, Feb 14 | 9:00 am: SCORE held at Midstate Chamber of Commerce - see flyer - CALL for an appointment.
- C** Thu, Feb 14 | 6:45 pm: **Valentine's Day** Paleo Cooking Class for Couples held at Meriden YMCA Art Center (Kitchen)
- M** Tue, Feb 19 | 8:30 am: Chamber Ambassadors - Membership Committee Meeting at Midstate Chamber of Commerce
- M** Wed, Feb 20 | 9:00 am: Chamber Hispanic Outreach Leaders in Action Meeting at United Way of Meriden & Wallingford
- C** Wed, Feb 20 | 11:00 am: Casa di Roma Fundraising Day for Franciscan Life Center, Home Care & Hospice Care - see inside.
- M** Thu, Feb 21 | 8:30 am: Young Business Leaders of CT Meeting held at Midstate Chamber of Commerce
- C** Fri, Feb 22 7:30 pm: 37 Shakespeare classics in 90 hilarious minutes! held at Almira F. Stephan Memorial Playhouse
- C** Mon, Feb 25 | 1:00 pm: We Stand With ALICE Legislative Forum held at Legislative Office Building (LOB) Room 2E
- C** Mon, Feb 25 | 7:00 pm: Castle Craig Players Open Auditions for "Lend me a Tenor" held at Almira F. Stephan Playhouse
- M** Tue, Feb 26 | 8:30 am: Chamber Education/Technology Committee Meeting held at Midstate Chamber of Commerce with guest speaker, Michael Buccilli, Guided Pathways Manager, Academic and Student Affairs, CT State Colleges and Universities - all are invited to attend!
- C** Wed, Feb 27 | 5:30 pm: 2019 Scrabble Challenge with Literacy Volunteers held at Four Points by Sheraton

25, 50, 100 New Members of Midstate Chamber: Imagine how your business will be impacted!

**HELP us *GROW IN 2019*
INVite Your Biz Neighbors
to JOIN**

**the Midstate Chamber!
Earn INCENTIVES for you &
your biz. 203.235.7901**

And, LIKE us on
FACEBOOK and
FOLLOW us on
TWITTER:
[@MidstateCoC](https://twitter.com/MidstateCoC)



Find business resources at: www.midstatechamber.com

MEMBER UPDATES

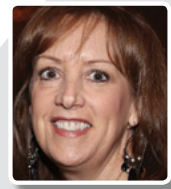
This QR code in the upper right corner also brings you right out to our member news section of the website where you can view FULL news articles by submission date OR by member. Just SCAN and CLICK!



Find ALL of our members' news online:

<http://www.midstatechamber.com/News>

LOOKING TO GROW YOUR BUSINESS?



We are the only publication that reaches every home in central Connecticut, more than 265,000 readers in print and even more online!

Put Elaine to work for your business today. Contact Elaine at 203.317.2327 or ejustino@rjmediagroup.com

Call **Elaine Justino**, your media consultant for the Record-Journal, Weekly Citizens and Homebase Digital.

MEDIA THAT MOVES YOUR BUSINESS FORWARD >>

There is SO MUCH GOOD NEWS TO SHARE, and we recognize how valuable your time is ... so we are introducing an abbreviated news section with catchy headlines and you can click for more details on the items ... and/or click this link for all of the current news submitted from Midstate Chamber members:
<https://www.midstatechamber.com/News/newsbydate.asp>

ASG Information Technologies: Guard your interior. The weakness of any door; no matter in the cyber or real world; is that legitimate people need to be able to get in and out. We help businesses develop a highly secure and functional door to the Internet, but they give little thought to the physical door into their building. Think about everyone who has access to your office...If you have any questions, please don't hesitate to give us a call at 203-440-4413 or email info@asgct.com.



Connex Credit Union: Take your savings to the next level! With Connex's new Money Market Special, you can earn up to 2.85% APY* on your nest egg. Rate good for 18 months after opening. Apply by visiting a branch or call 1-800-CR-UNION. Money Market Account must be opened by February 28, 2019. The Meriden branch is located at 533 S. Broad Street. Please visit connexcu.org for terms and conditions. *APY = Annual Percentage Yield



Connecticut Department of Transportation - (CTDOT) announced that Connecticut has become the first state in New England to utilize automated horn systems, commonly known as wayside horns; installed in at-grade railroad crossings as part of noise mitigation efforts along the CTrail Hartford Line corridor. The horns were put into service on Monday, January 21, 2019, at the Cooper Street crossing, located between Cherry Street and South Colony Street in Meriden. In the coming weeks, wayside horns will be installed at the Pent Highway railroad crossing, located between North Plains Industrial Road and North Colony Road in Wallingford. **Read More...**



**Don't Miss This Great Event:
Wednesday,
Feb. 27, 2019**



203.235.1714

Click HERE to Register Online



A BENEFIT to Support Literacy Volunteers of Meriden/Wallingford



Wednesday, February 27, 2019 — 5:30-8:00pm
Four Points by Sheraton Meriden
275 Research Parkway, Meriden, CT

Yes! Our Team of 4 Will Be There!!!

Contact: _____ Company Name: _____
Address: _____ City, State, Zip Code: _____
Phone: _____ Email: _____
Team Name: _____ \$140 Team Registration Enclosed
 \$100 Student Team Registration Enclosed
Player 1: _____ Player 2: _____
Email: _____ Email: _____
Player 3: _____ Player 4: _____
Email: _____ Email: _____

LITERACY VOLUNTEERS Sign up on the web at www.lvagh.org no later than February 21, 2019 or call 203-235-1714 for more information.

Prize Awarded for Best Literacy Themed Costume!

Please submit multiple forms for more than one Team. Please return form(s) and check(s) payable to: Literacy Volunteers, 14 West Main St. Meriden, CT 06451



Find community resources at: www.midstatechamber.com

GAYLORD SPECIALTY HEALTHCARE ANNOUNCES SONJA LABARBERA AS PRESIDENT AND CEO



Sonja LaBarbera has been appointed the first female Chief Executive Officer and President of Gaylord Specialty Healthcare in the health care system's 117-year history. LaBarbera assumed the position following the retirement of prior CEO, George Kyriacou.



LaBarbera arrived at Gaylord Specialty Healthcare 14 years ago in the position of Director of Inpatient Therapy and ascended the ranks to become Chief Operating Officer. It was in this position that she played a vital role in increasing system-wide volumes and patient satisfaction scores and more than tripled the size and scope of Gaylord's outpatient Physical Therapy, Orthopedics and Sports Medicine program.

George Kyriacou, who retired as CEO at the end of 2018, attributes much of Gaylord's success over the last decade to Sonja's dynamic personality. "Not only is she full of energy, but she's bursting with ideas and has the rare ability to make things happen quickly and effectively."

He explained that Sonja is a leader for the future, a trait he called "increasingly important and rare in a health-care system that's in constant flux."

"I am very excited to start this new chapter of my career at Gaylord," LaBarbera recently wrote in a letter addressing employees. "What Gaylord offers is truly unique. Our outcomes are among the best in the country, which is a reflection of our commitment. As a team, we are making tremendous progress toward growing our reputation as a provider of choice for rehabilitation and complex medical management. The forward momentum is exciting!"



Girls Incorporated of Meriden: 2019 marks a very special year for the organization. We are celebrating 100 years of Strong, Smart, and Bold in Meriden providing enriched afterschool programs to girls in our community. In this, our Centennial year we will be celebrating our past, present, and future with many events throughout the year. To kick off our festivities we will be hosting a Business After Hours March 22nd at Girls Inc. - mark your calendars now! We also want to hear from our Alum and learn about your memories from your childhood! For more information contact Michelle Bourdeau at Michelle@girlsincmeriden.com.



Ion Bank announced today that President David J. Rotatori has been named Chief Executive Officer (CEO) of the bank.



The announcement comes as Charles J. Boulter, III, Chief Executive Officer at Ion Bank retired at the end of the year. According to Boulter, "The Board, Corporators and Employees of Ion Financial, MHC and all of the affiliate companies are proud of David and all he has achieved during his time with the Company. He is so deserving of this promotion and the Company is fortunate to have a highly regarded banking professional, energetic executive leader and progressive strategic thinker as our next President & CEO. In 2018, utilizing his strong leadership skills, David directed the Ion Bank team in achieving the best financial results in our history while expanding into the Farmington region. Let me be the first to publicly congratulate him and wish him and the entire Ion team all the best in executing our mission to be an exemplary corporate citizen by passionately following our service philosophy and standards."

Seasons Federal Credit Union was recently named as one of the **Best Places to Work in Connecticut**. In addition to this current award, Seasons



FCU has received this recognition two times previously in 2015 and 2018. This fourteenth annual program was created by the Hartford Business Journal and Best Companies Group. And, in other news...

Seasons Federal Credit Union announces it has appointed a **"Personal Mortgage Manager"** to better serve members looking to finance a new home or refinance their existing home loan. **Rich Graziano**, previously the Dealers Relations Manager at Seasons Federal Credit Union, has been appointed to the role. The additional team role is part of the credit union's strategic initiative to enhance and improve the suite of services and products the credit union offers locally to its members. [Read more...](#)

Ulbrich Boys & Girls Club was recently presented with a check from Ninety Nine Restaurant in the amount of \$3,710. Ninety Nine Restaurant has shown its commitment to the Ulbrich Boys & Girls Club youth over the years through a number of initiatives. In October, our Torch Club members had a blast shadowing the waitresses as a way to give back. In November, Ninety Nine Restaurant was recognized at our Annual Thanksgiving Dinner as a Community Partner. Also, the Club was recently presented with a check from Trail of Terror in the amount of \$3,000. The funding from both organizations will be used to ensure the staff continues to build relationships with club members by providing fun and engaging programs, teaching important life skills and embracing artistic talents!



Franciscan Home Care and Hospice Care receives Patient Satisfaction Award Suzanne Gross, FSE, Administrator, Franciscan Home Care and Hospice Care, and Marie Laffin, RN, Clinical Director, are proud to have received, in behalf of the agency, the 2018 Patient Satisfaction Award of Distinction from Fazzi's Patient Satisfaction Service.



EVERSOURCE

Stop Scams— Know the Signs

Utilities will never ask or require a customer with a delinquent account to purchase a prepaid debit card to avoid service disruption.

EVERSOURCE

Know the signs to #StopScams

UTILITIES UNITED
AGAINST SCAMS



The New Year is in full swing and so are scams targeting utility customers across the country and right here in Connecticut. Already this year, customers in many towns around the state have been approached by scammers, either on the phone or at their door. To warn customers, Eversource and Better Business Bureau Serving Connecticut are teaming up to ensure that people know the telltale signs of scams, so they can avoid becoming a victim.

Eversource urges anyone who has doubts about the legitimacy of a call, visit or an offer, to contact the company directly at 1-800-286-2000. Eversource.com provides more information on how to protect personal information and avoid being a victim of utility scams.

Learn more valuable information and tips here: <https://www.eversource.com/content/ct-c/residential/safety/protect-yourself/avoid-scams>

February 22, 2019



We Provide the Tools to Build Strong Futures

Presents:
**Multiple Pathways of
Family Recovery**
CME/CE/CEUs will be available

This event is for behavioral health professionals, students, and those individuals with family members, friends, and/or partners struggling with the disease of addiction. Our goal is to reduce stigma by creating bridges for needed conversations and to provide helpful tools and information about substance use disorders.

Topics of discussion:

*Family Recovery
Parent Support Groups Benefits
Family Constellations
Rebuilding Relationships
The Paraphernalia Project
Family Sculpting*



Funding for this initiative was made possible (in part) by grant no. 1H79T00816-02 from SAMHSA. The views expressed in written conference materials or publications and by speakers and moderators do not necessarily reflect the official policies of the Department of Health and Human Services; nor does mention of trade names, commercial practices, or organizations imply endorsement by the U.S. Government.

Gaylord Hospital
Brooker Building
50 Gaylord Farm Rd
Wallingford, CT
9:00am-4:30pm

With Guest Speakers

Brian Fuehrlein, M.D., Ph.D.,
Asst. Professor of Psychiatry,
Director of Psychiatric
Emergency Room, VA
Connecticut Healthcare System

Lynda Gargan, PhD.
Parent/Family Peer Toolkit

Two Workshops:

Family Constellations by
Barry Gordon LMFT, ChT.

Family "Sculpting" by
Jonathan Beazley LMFT, LADC

**Speakers with lived experiences
in recovery from a substance
use disorder and family
recovery.**

Naloxone training and Evzio
auto injectors at no cost

Light breakfast and
lunch will be provided

Seats are limited,
pre-registration required.
For more info or to register for

free, email us at:
info@tricycleinc.com

Please Join Us!



**TriCircle, Inc. is Hosting a
Bus Trip to Fenway Park
Boston Red Sox vs Tampa Bay Rays**

**June 9th, 2019
1:05pm game**

**Tickets \$105.00- per person
Seating is limited 52 passengers**

Dattco bus will leave from the Westfield Meriden Mall, 470
Lewis Avenue Meriden. Macy's side parking lot at 10:00am.

Ticket purchase includes the bus transportation to and from the park.
Game ticket in the grandstand section, including a \$15 stadium voucher,
additional snacks, and beverages for the ride up on the bus.

**To Purchase Tickets or get more details
Contact: bernie.stag@gmail.com**



APPLY TODAY @
workforcealliance.biz/skillup

**Put your strengths to work and gain the skills needed to
move quickly into manufacturing jobs!**

Complete the initial application form online to attend
***FREE* 5-WEEK CLASS: MARCH 25 - APRIL 26, 2019**
at Gateway Community College, New Haven

MANUFACTURING EMPLOYER PARTNERS

These employers & more will recruit from the class for open positions.
Incentives offered for paid on-the-job training.

DID YOU KNOW? CT has 13,000+ manufacturing jobs to be filled!



QUESTIONS?

Coordinator: Steve Johnson
(203) 867-4030 x 233
sjohnson@workforcealliance.biz



**Business Services Coordinator: Wanda Lary 203.867.4030 x 254
 wlary@workforcealliance.biz**

Business Sector	Contact
MANUFACTURING & ENGINEERING RESEARCH & SCIENCE	Steve Johnson 203.867.4030 x 233 sjohnson@workforcealliance.biz
INFORMATION TECHNOLOGY TRANSPORTATION, DISTRIBUTION & LOGISTICS	Vicki Gelpke 203.867.4030 x 267 vgelpke@workforcealliance.biz
BANKING, FINANCE & INSURANCE TRADES & CONSTRUCTION	Paul Gagne 203.867.4030 x 219 pgagne@workforcealliance.biz
HEALTHCARE SOCIAL & EDUCATION SERVICES	Terri Sells 203.624.1493 x 254 tsells@workforcealliance.biz
SERVICE PROFESSIONALS: Retail, Hospitality, Food Service, Amusement & Customer Service	Juliana Castillo 203.238.3688 x 302 jcastillo@workforcealliance.biz
Specialized Services	Contact
<u>Jobs First Employment Services</u> : Allows employers to provide work experience while program pays workers minimum wage. Successful participants go on to become regular employees.	Cathy Geremia 203.624.1493 x 285 cgeremia@workforcealliance.biz
<u>Next Steps - Turning Ex-Offenders into Job Seekers</u> : Dedicated staff utilize employer incentives combined with intensive follow-up and support to meet employer needs. Job readiness and soft-skills training provided to people preparing to leave incarceration or who have a criminal history.	Glenn Young 203.624.1493 x 212 Gyoung@workforcealliance.biz Ryan Erickson 203.867.4030 x 293 Rerickson@workforcealliance.biz
<u>ITXpress</u> : Engages 17-29 year olds who are out of school to enter or move up in Information Technology careers. Offers tuition assistance to earn certifications & credentials. Includes paid internships, apprenticeships and direct placements.	Matthew Reid 203.867.4030 x 287 mreid@workforcealliance.biz
<u>Ticket to Work</u> : Employer services for hiring people with disabilities.	Barbara Green 203.867.4030 x 239 bgreen@workforcealliance.biz

www.workforcealliance.biz/business-services

Workforce Alliance programs are funded in whole or part by the U.S. Department of Labor, the CT Department of Labor, and other federal, state and private sources. Equal opportunity employer programs. Auxiliary aids and services are available upon request to individuals with disabilities.



PROMOTION



EDUCATION



LEADERSHIP



NETWORKING

NOW is PRIME TIME
to JOIN Midstate Chamber of Commerce.
Kindly SHARE this APPLICATION
with your business associates!
When they join YOU will get a
\$35 chamber credit!

1-5 Employees	\$295.00
6-10 Employees	\$315.00
11-20 Employees	\$440.00
21-30 Employees	\$560.00



The Midstate Chamber supports, promotes and serves our member businesses in Berlin, Cheshire, Meriden, Southington, Wallingford and throughout central Connecticut.
 546 South Broad St.; 2C Meriden, CT 06450
 Ph: 203.235.7901 ~ Fx: 203.686.0172 ~ info@midstatechamber.com ~ www.midstatechamber.com

Membership Application

Company Name: _____
 Address: _____
 City, State, Zip: _____
 Phone: _____ Fax: _____
 Company Website: _____
 Type of Business/Classification: _____
 # of Owners: ____ # of Employees: ____ Full-Time ____ Part-Time ____ Year Founded: ____
 Contact Person: _____ Contact's Phone: _____
 Contact's E-Mail: _____

How Did You Learn About Us?

Chamber Activity / Interests:

- Promotion:** Member Directory Advertising Web Site Advertising Chamber Business Expo Newsletter Advertising Marketing Committee, etc
- Education:** Education Committee Education Awards Workshops School-Business Partnerships Hispanic Outreach Leaders in Action (HOLA), etc.
- Networking:** Business After Hours Breakfast Club Celebrates Annual Meeting/Dinner Annual Golf Tournament Young Business Leaders of CT Ambassadors Membership Committee, etc.
- Leadership:** Government & Business Development Committee Pizza, Pasta, & Politics Health Insurance, etc

**** Please Include Your "Web Words":** Web Words are a 25-30 word description of your business that appears with your Member Directory listing on www.midstatechamber.com: _____

**** Please E-Mail Your Key Employees Information to info@midstatechamber.com.** Key employees are employees who you wish to receive additional Chamber updates/information and who may be attending events. Key employee information may consist of name, title, direct phone number or extension and e-mail address.

Card# _____ Exp. _____ Card Zip Code _____ Verification Code _____



Signature

• **A one-time \$15 dollar set up fee is due at time of application**
 Membership dues in this organization may be tax deductible as an ordinary & necessary business expense. Dues paid to this 501c(6) are not a charitable tax deduction. The organization serves as an advocate for and promotes its member businesses.