

## Workforce Alliance and American Job Centers in South Central CT serve businesses.

Employment and training programs prepare individuals for jobs and assist employers with training needs and employee transition at **no cost to the employer or the jobseeker.**

All programs may provide candidates via the American Job Center system and targeted outreach. Specific eligibility requirements for candidates and employers may apply. Contact our staff for details.

Funding from the CT Department of Labor, the federal departments of Labor, Health & Human Services and others, plus private sources, allows Workforce Alliance to serve these communities in South Central CT:

Bethany	Madison
Branford	Meriden
Chester	Middlefield
Clinton	Middletown
Cromwell	Milford
Deep River	New Haven
Durham	North Branford
East Haddam	North Haven
East Hampton	Old Saybrook
East Haven	Orange
Essex	Portland
Guilford	Wallingford
Haddam	West Haven
Hamden	Westbrook
Killingworth	Woodbridge



### 4 Convenient Locations:

New Haven

Hamden

Meriden

Middletown

### Contact:

**Wanda Lary**

Business Services Coordinator

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[www.workforcealliance.biz/business-services](http://www.workforcealliance.biz/business-services)



Programs and services funded through grants from the U.S. and CT Departments of Labor and other public and private sources. Equal opportunity employer programs. Auxiliary aids and services are available upon request to individuals with disabilities.

## Business Services & Incentives



## Delivering Solutions

**Candidate Pool:** New Haven, Hamden and Meriden locations draw in **15,000+** people a year looking for work, training or both. Targeted outreach draws in new participants customized for employer needs.

**Already have a candidate in mind?** Work with our staff to verify eligibility prior to starting work and still qualify for incentives.

**Recruitments:** Have several openings to fill? **Let us host and promote a hiring event** and deliver jobseekers based on what you are looking for.

**Customized Business Expansion Training:** Ensures a pool of candidates trained in a **specific skill set**. Provides a cost match for training for companies who intend to hire.

**Screening:** Jobseekers undergo a **screening, training and job readiness** process that means once they reach you, they have the hard and “soft skills” you need.

**Stackable State and Federal Incentives:** The federal Work Opportunity Tax Credit, registered apprenticeship, incumbent worker training grants, and Small Business Express program **integrate with the workforce system**. Our staff will advise on which ones fit your business.

**Data:** Workforcealliance.biz is linked to **labor market information, economic development and education partners**. The CTHires.com portal allows employers to post jobs and search resumes. Businesses may participate in advisory councils, industry focus groups, or board meetings to help us design and implement policies and programs.

## Win-Win for Employers and Job Seekers

**Paid on-the-job training and subsidized employment** are highly effective means to fill jobs and offset costs. Special grants and ongoing programs administered by Workforce Alliance allow employee training to take place at a business, doing the actual job and providing an immediate return. Outside instruction is not required. Subsidized employment is paid work experience and a pathway to permanent jobs. See what employers are saying...

The on-the-job training grant allowed us to make the decision to hire much easier... We can bring someone in, get him or her to work, and then we can focus on bringing in new jobs and customers.



**Dane Wentworth**, General Manager  
Argo Transdata, Clinton, CT

It's been absolutely fabulous. On-the-job training grants have been a great opportunity for unemployed or under-employed people to come on board and get our extensive training. We will train for technical skills, but more importantly, we teach the Nerds To Go way.



**David Colella**, Owner  
Nerds To Go, Guilford, CT

We can be more aggressive in our hiring. It offsets the very expensive cost of training and bringing a new employee up to a productive level within our company. It also provides us with a resource to allow our employees to advance their skills and capability.



**Flemming Tinker**, President & Founder  
Aperture Optical Sciences, Meriden, CT