



Holiday Inn Express- Southington

The hospitality industry is a remarkable essential segment in the lives of so many individuals. Technology has made so many advancements, from the early onset of my career, I still experienced handing out metal guest room keys. Flash forward 14 years, and now some of our guests can check-in and use their phones to unlock the rooms and bypass the front desk!

Being a part of Jamsan Hotel Management, and learning many brands, it has helped me hone in on the skills to manage a team or understand the needs of a client. Each hotel brand caters to a particular style of traveler and it's always best to understand that when selecting a location.



Being a Regional Sales Director, I am fortunate enough to rotate which hotel I report to each morning. I can honestly say there isn't a day at work that I don't learn something! From hearing travel stories from leisure guests, assisting with Wedding planning, to sitting in the CEO's office, each day is an adventure.

Being a member of Midstate Chamber I am here to assist anyone who has questions on the industry! I would be delighted to share any insights I can contribute!

Paul Kochanski II | 860.817.1640
Regional Director of Sales. Jamsan Hotel Management
Member, Holiday Inn Express Southington
pkochanski@jhmus.com