Connecticut

Economic Update September 2022



State Budget | Fiscal Stability

Strong financial governance puts Connecticut in a solid position to weather potential economic downturns

- ✓ Closing FY 22 with a budget surplus of \$1.3 billion (6.1% of General Fund), for the fourth consecutive year
- ✓ Midterm adjustments provided tax relief totaling over \$600 million—the largest tax cut in state history
- ✓ The "rainy-day" fund is maxed out at its statutory cap of 15% General Fund or \$3.3 billion
- ✓ Strong savings have allowed the state to contribute an additional \$5.8 billion in supplemental payments towards unfunded pension liabilities, saving taxpayers \$500 million per year and \$12 billion over the next 25 years
- ✓ All four credit agencies upgraded our ratings in the last 18 months, including Moody's for the first time in 20 years



State Budget | Over \$600 million in Tax Cuts

Largest Tax Cut in CT history

Gas Tax Suspended through November 30, saving residents \$0.25/gallon each time at the pump

Child Tax Rebate \$250 per-child for lower and middle-earning families

Car Taxes Lowers the mill rate from 45 mills to 29 mills, giving property tax relief for an additional 1.7 million vehicles in 103 cities/towns

Property Tax Credit Increase The credit will be increased from \$200 to \$300, available to more people and no longer limited to those over 65

Pension & Annuity Income Tax Elimination There will be no more income taxes on pension & annuities

Earned Income Tax Credit (EITC) The credit will increase from 30.5% to 41.5%



State Budget | Investments to Drive Business Development

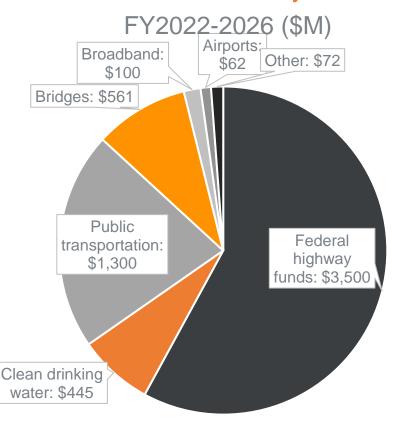
Strategic investments in workforce development, technology and childcare

Workforce Development over \$110 million, expanding CareerConnect program to reach an additional 2,000 workers

Child Care & Mental Health Approximately \$100 million in new investments in childcare and \$28 million for mental health-related grants

Broadband & Technology Expands capacity and resiliency of CEN, provides rail commuters with on-board, high-speed internet access

Federal Infrastructure Bill \$6.04 billion over 5 years to CT



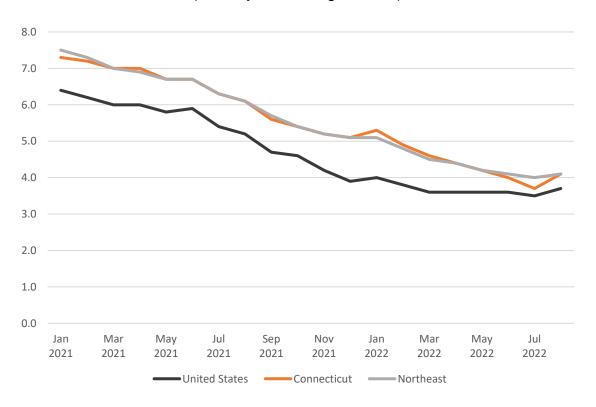


Overall Trends | Employment

Unemployment rate continues to decline, keeping pace with the region

Unemployment Rate vs US and Region

(January 2021 - August 2022)



Overall Trends | Labor Force Participation

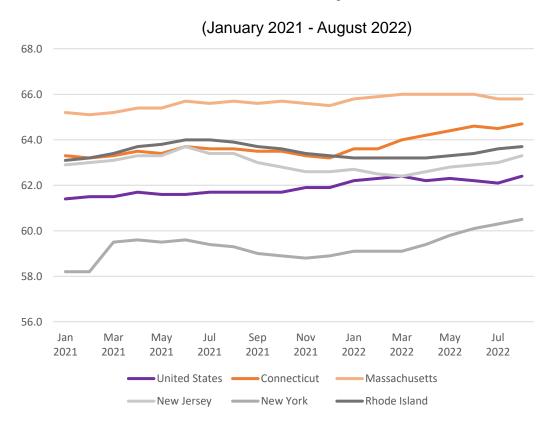
CT's labor force participation rate continues to increase and outperform the nation

Connecticut's labor force participation rate is currently 2.3% above the US rate (compared to approximately 4.0 % pre COVID), but it continues to grow steadily.

Opportunity: Workforce development, increase childcare funding, Paid Family Medical Leave for all help get residents back into the labor force.

For CT's labor force participation to get back to pre-COVID levels relative to the US, another 41,000 employees and job-seekers need to enter our labor force.

Labor Force Participation Rates*





^{*}The LFPR is the percentage of the working-age population that is either working or actively looking for work.

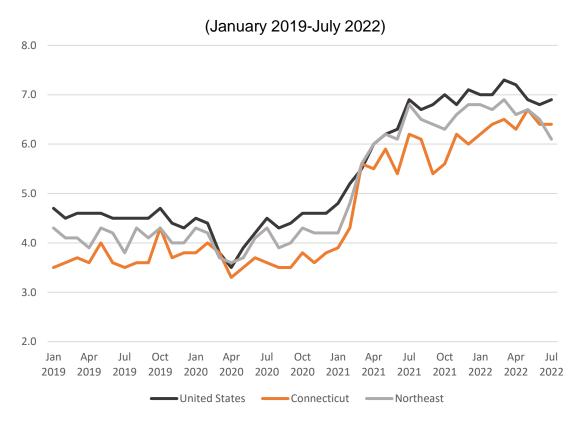
Challenges | Job Vacancies

CT's job openings rate has increased and is approaching the national rate

Connecticut's job openings rate is on an upward trend and raises the need to expand our labor force.

Opportunity: Recent budget invests \$110 million in workforce development, training residents to fill open jobs in fields such as manufacturing, healthcare, IT, construction, clean energy, and bioscience.

Job Openings Rate



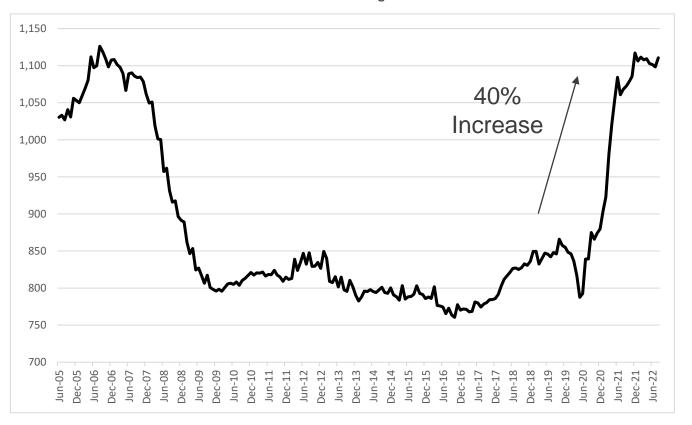
Momentum | Record New Business Growth

Business formation is up 40% since pre-pandemic - highest since 2006

High Propensity Business applications* climb from around 800 to over 1,100 per month

June 2005 – August 2022

Business formation is the highest since before the 2007-2008 financial crisis



^{*}High propensity businesses are those with a high likelihood of hiring employees, and include those that indicate they are hiring, purchasing a business or changing organizational type, or are in manufacturing, retail, health care or restaurant/food services (US Census definition).

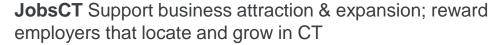


DECD Priorities | Communities and Businesses



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Small Business Express 2.0 Public & private matching funds to support small businesses, creating/retaining jobs via loans and grants, 50% for underbanked and underrepresented business owners

Innovation Corridor Public & private matching funds to seed up to three transformational projects to drive jobs, innovation, and business formation in our largest cities

Smart Manufacturing Creating & retaining thousands of jobs through training and other programs via recapitalization of Manufacturing Innovation Fund



Connecticut Communities Challenge Competitive grant program to spur investment and vibrancy in CT's main streets through high-quality, transit-oriented development

Community Investment Fund Five-year, \$875M bonding to fund qualifying projects for municipalities, community development corporations, and nonprofits

Brownfield Redevelopment Returning sites across the state to productive re-use, including mixed-use, residential, commercial, industrial, retail and open space

Tourism, Marketing, Arts & Culture Create a new, youthful and vibrant, diverse perception of the state, fund arts and other entertainment organizations that add vibrancy to Connecticut communities.

DECD "earn as you grow" incentives reduce reliance on bonding while providing transparent support to businesses looking to grow jobs in Connecticut



DECD Priorities | Change Perception

Complete revamp of www.CTvisit.com and www.ChooseCT.com

Reimagine and rehabilitate CT Welcome Centers

Promote mix of experiences both well-known/traditional and new/unexpected

Strengthen industry relationships, including airports, associations and partners of all sizes

Refine CTForMe.com first-person stories from young residents, over 300 local businesses to attract talent and show cool things to do

Fund Arts and organizations experiencing pandemic-related economic impact i.e, CT Summer Museums offering free admission to kids











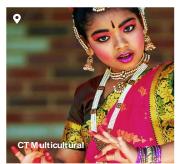














DECD Priorities | Expand Tourism

Broaden our reach in international, domestic, drive markets, with year-round campaigns











\$15.5B

in total
economic
impact
supported by
traveler
spending

\$2.2B

in tax revenues

147.5K

leisure/ hospitality jobs; up 16% YOY +22%

increase in occupancy YOY; RevPAR up 63% ~7M

CTvisit.com visitors per year; up 43% YOY

Source: 2019 Tourism Economics study.

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Source: April 2022 CT Dept. of Labor. Source: STR January-April 2022. Source: January- May, 2022 Google Analytics.



DECD Priorities | Partnership with CT Innovations & AdvanceCT



Ireland-based Nuritas' New Haven expansion spurred by city's thriving bioscience sector

CT INSIDER

Bigelow Tea invests \$2M into Fairfield facility as business grows









Dutch semiconductor manufacturer announces \$200M investment in Wilton

Connecticut company promises 1,000 new jobs with \$200 million expansion

Hartford Courant

Connecticut and UK agree to boost insurance start-up growth on both sides of Atlantic, state dubbed 'a perfect fit'



Athletic Brewing Co. Opening New Facility In Milford: Report

The Stratford-based brewery has signed a long-term lease for a production facility that is expected to bring around 100 jobs to Milford.



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